

David Turano

Dave Turano is the founder JCE Group. For Dave, family, friends and fitness play a significant role in his life. JCE Group was named after his three children Jack, Chris and Emma and believes customers should be treated like family. Honesty, integrity and candor are values he lives by – both in the home and at work. This can be seen in his commitment to developing people (young and old), as well as impacting the growth and development of businesses and their talent. He has been a go-to mentor since his early days in sales and this resulted in him migrating full time into consulting and executive coaching.



“Now I get to do what I love for a living! JCE Groups gives me the ability to work with amazing clients, and have time to balance work and family, which is my key for success and happiness.”

Dave is always on the go – exerting an energy that is contagious. Over the past 19 years his success has been in sales, sales management, coaching and facilitation. Dave spent 13 years in the staffing industry where he worked for some of the best companies in America, including Data Arts & Sciences, Cotelligent and COMSYS, where he was consistently among the top 5% of sales performers each year. He also spent several years working as a sales management consultant with Next Level, Inc., a sales strategy firm based in Franklin, MA. During that time Dave advised, coached and trained individuals and companies in over 50 industries, ranging from start-ups to some over \$1 billion in revenue.

Dave earned a Bachelor of Arts Degree in Communication and Minor in Business Administration from Stonehill College. His professional affiliations have included: CEO Dialogue through SBANE, Mass High Tech Council, and Associated Industries of Massachusetts. He is also involved in mentorship programs with individuals and companies.

Dave is a family man and a community volunteer. He enjoys spending time with his wife Crissy and their three children. Health, fitness and nutrition are a priority for the whole family, as are extra-curricular activities including hockey, baseball, softball, and gymnastics.

