

CUT THROUGH THE NOISE 2020



Solutions for Sustained Success

CHECK OUT OUR PODCAST:

Cut Through the Noise with Dave Turano



781-589-4914 jcegrp.com

SALES TRACK

2-DAY WORKSHOP

REALITY-BASED SELLING

Practical Strategies to Close More Business

Practical strategies to close more business!

April 8 & 9

September 16 & 17

2-DAY WORKSHOP

CREATING OPPORTUNITIES

Business Development

It boils down to one thing... how to have an effective conversation with another human being!

January 22 & 23

May 13 & 14

October 21 & 22

BUNDLE OFFERINGS

Sales Bundle

- Creating Opportunities 2-Day workshop
- Reality-Based Selling 2 Day workshop
- 3 months of personal coaching

Sales Track: \$3689

Select one, two, or all three workshops from above:

One seat \$1329
Bundle Two seats \$2239
Bundle Three seats \$3149
Bundle Five seats \$4999

Call for pricing for groups of 10 or more

MANAGEMENT TRACK

2-DAY WORKSHOP

BUILDING & LEADING A SELF-DIRECTED TEAM

Leading and developing people can be an incredibly rewarding experience. Learn how to keep your team motivated and inspired each day.

February 26 & 27

June 10 & 11

December 9 & 10

Management Bundle

- Building & Leading a Self-Directed Team
- 6 months of personal coaching

Management Track: \$4199

ALA CARTE SOLUTIONS

MONTHLY COACHING

Exclusive service for individuals that seek accountability and who are committed to professional growth & development.

\$1949/3 months

ON-SITE/OFF-SITE STRATEGY SESSIONS

Customized for internal teams.

Call for pricing

KEY NOTE TALKS

Call for pricing

Suggested topics for strategy sessions and keynote talks: Culture of accountability, Communication (Internal & External), Breaking down silo's, Elevating client relationships, Sales, Business Development, Interviewing & Hiring, Setting performance standards, Moving on from challenging employees, Employee motivation,